

THE NUTCAST

Valley Harvest
Nut Co., Inc.



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December 2021

Christmas Gifts

Wayne, Keith, and Bob travelled the countryside in Keith's 'Sleigh Ride' delivering Christmas Gifts to each of our growers. They have shared your stories and fun moments with our office staff.

If you did not receive your Christmas Gift (the red Christmas tin), please contact our office.

Merry Christmas to each of you and your family. Hug and love each other and let the 'busyness of life' go by the wayside this season.



(1) Santa Baby, (2) It's Beginning to Look Like Christmas, (3) Sleigh Ride, (4) The Christmas Waltz, and (5) I Want a Hippopotamus for Christmas

Market Report

Well, it's a good thing we are all talking about the blessed rains, snow in the hills, and Christmas, because there isn't much to discuss on this market report.

November receiving and shipping numbers aren't anything to brag about. Receipts came in wet and most required drying. The current incoming and the carry over from last year gives the industry 2.8 billion pounds to sell. This number will increase once all stock piles are processed. We almost have the exact amount of industry pounds to sell as last year (the largest crop in history.)

Shipping was down 15% from last year for the industry on both the domestic and export markets. Valley Harvest's November shipments kept us extremely busy; we shipped about 3% more than last year at the same time. However, our focus is not on what we have shipped, but what is left to sell. The industry has approximately 65% remaining to sell. That percentage for the industry and Valley Harvest is very similar. In that overall shipping numbers are down, that also means buyers are using up their previously stored product and will need to buy again soon!

Regarding pricing, we saw a rapid decline as the shipping numbers declined. The issues at the port have not helped either. The rapid decline started in October with the largest drop just after our last newsletter. Large sized nonpareils have slipped slightly but maintain their higher levels. Unfortunately, they represent a small portion of the total nonpareil incoming. In the last ten days or so, it seems the industry has hit bottom and prices have leveled out. We aren't currently in a falling market. Another difference this year is that the spread between nonpareils and mission type product has widened as it was in years past. Contributors to the spread are the reduced nonpareil production and the small mission type almonds that flooded the market.

Your enclosed December 20th grower payment is slightly lower than the incoming payment which reflects the decline in pricing since September and the shipment numbers. We are not on target with our dream grower prices that we had in September but we will continue to work towards that dream!

Christmas Lyrics

Which song is the lyric line from?

"Fill my stocking with a duplex and checks, sign your X on the line."
Is this line from "All I Want for Christmas is You" or "Santa Baby"

"But the prettiest sight to see is the holly that will be on your own front door."
Is this line from "The Christmas Song" or "It's Beginning to Look Like Christmas"

"There's a birthday party at the home of Farmer Gray. It'll be the perfect ending of a perfect day." Is this line from "Sleigh Ride" or "Winter Wonderland"

"Frosted windowpanes. Candles gleaming inside. Painted candy canes on the tree."
Is this line from "White Christmas" or "The Christmas Waltz"

"I can see me now on Christmas morning, creeping down the stairs."
Is this line from "I Saw Mommy Kissing Santa Claus" or "I Want a Hippopotamus for Christmas"

