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GROWER TOOLS

The <u>California Almond Boar</u>d has placed all the helpful links, PDFs and videos for growers in one place—from incentive programs to tools for irrigation, crop protection, pollination, and dust reduction. We also provide growers with information on trade and regulations, as well as the California Almond Sustainability Program (CASP).

Go to this website to view all that is listed for you.

https://www.almonds.com/toolsand-resources/grower-tools



ANSWERS: 1. Lucy & Linus. 2. Sucker. 3. World War I Flying Ace. 4. A rock. 5. Sincere. 6. Bobbing for apples. 7. Hold her hand. 8. No



Market Report

Can you believe September incoming pounds are up from last year's largest crop ever? It is fact that they are up 1.5% from last year. This is because the 2021 crop is coming in more rapidly than the 2020 crop. However, we will probably see those numbers decrease as weeks roll along. We have huller/shellers that are almost done running and some that are working on their stock piles already. Last year huller/ shellers ran well into November and December - and some beyond that! On the other side of the coin, shipments are slightly down from last vear. The decline comes from the export market with less interest in buying from increased prices, endless dock issues, and an overstock from last year's large crop.

We saw prices climb upwards at the beginning of the selling season. The greatest price increase is for large sized nonpareils. Large size nonpareils are like 'nuggets of gold' to buyers and have maintained their higher pricing because the summer heat and annual water shortage affected the kernel sizing and weight. (Unfortunately, large NPs represent a very small percentage of the nonpareil 2021 incoming crop.) The middle and lower NPs kernel sizes have declined 30 to 50 cents in price. At last, mission type almonds, Butte/ Padre, are arriving! The price spread between mission and nonpareil last year was minimal. With the excessive small mission-type kernels this year, that spread has slipped back to 'typical' larger separation.

Right now, with all the industry variables, the **'natural whole almond' buying market is quiet**. What isn't quiet?? The manufacturing machines at Valley Harvest Nut. VHN shipments for September 2021 was <u>40% greater</u> than last year at the same time and **We are busy**.

What we are not packing are truck load orders. Buyers are reluctant to purchase large lots because they are hopeful that a slow market will force the hands of the handler...forcing them to reduce prices to eleaviate the pain of minimal cash flow. So far, this game of 'TUG-O-WAR' hasn't affected the manufactured market (yet).

We never want to end on bad news...while all of the above statements are reality, the most important reality is that average pricing is STILL **ABOVE LAST YEAR! THAT IS**

GOOD NEWS! We trust we can maintain the increased pricing we have used for your IN-COMING payment. We are working hard!

AND, let's take the time to thank God for the lovely rain. It's beautiful and wet!!! Keep praying.



Great Pumpkin Review Time

- 1. Which two people pick out a pumpkin in the opening sequence? (*Lucy, Sally, Linus, Charlie Brown, or Marcie*)
- 3. What is Snoopy's costume? (Ghost, World War I Flying Ace, Joe Cool, or Cat)
- 4. During tricks or treats, Charlie Brown receives what item at the second house they visit? (quarter, rock, pack of gum, or chocolate bar)
- 5. According to Linus, the Great Pumpkin comes every Halloween to the most pumpkin patch in the world. (colorful, honest, beautiful, or sincere)
- 6. What traditional game does the gang play at the Halloween party? (hide and seek, pin the tail on the donkey, spin the bottle, or bobbing for apples)
- 7. Sally threatens to slug Linus if he tries to do what in the pumpkin patch? (kiss her, hold her hand, make her miss trick or treating, or leave her alone in the patch)
- 8. Does the Great Pumpkin ever arrive? (yes or no)