

THE NUTCAST

Valley Harvest
Nut Co., Inc.



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GROWERS WHO KEEP ALMONDS

If you desire to keep some of your newly grown almonds, you must ask your huller/sheller to pull these almonds for you.

Due to new FSMA regulations, once Valley Harvest Nut takes possession of the almonds, we are unable to release any almonds to you.

Please call your huller/sheller.



Football Fun Facts

- * Seattle Seahawks team was named by fans
- * NFL Cheerleaders typically make \$50-\$75/game
- * A cow has only a 1 in 17,420,000 chance of becoming a Super Bowl NFL football
- * NFL required helmets in 1943
- * Stadiums are built facing North & South so that the sun never interferes with a play
- * The most pizza is sold on Super Bowl Sunday than any other day of the year
- * 1972, Vikings kicker Fred Cox invented the Nerf football

Next Payment:
2 weeks after USDA
inspection



IT'S HARVEST TIME

The 2018-2019 season is now under way – about two weeks later than usual. The first Almond Board Position Report is out with figures that show a smaller carry in than usual and a smaller nonpareil yield thus far. Nonpareils are flocking into our facility this past week. Our statistics show an 8% growth with some fields up and some down. Almonds are much dryer than last year – we see as low as 3% and 4% moisture, instead of the desired 5%. On the positive side, we see that the insect damage is down from last year. The late harvest appears to be going well with only good weather in the forecast.



Shipping for August was slightly under last year even with China & Vietnam shipments up 34%!!! The shortfall existed in the Middle East. Valley Harvest Nut was completely sold out so we assisted in the low shipment numbers.

NEW WAREHOUSE

Valley Harvest needs more storage space especially with increased FDA regulations. The County Planning Department complications have delayed the process more than one year. Fortunately, Bob and Toni were able to secure the small parcel next to our current facility – *it finally was for sale after years of Bob waiting for that parcel!* Therefore, we met with the County again and it appears the new land will be the proper place for the new storage warehouse. Even with more cooperation from the County, it still will be many months before we see the building, but at least we are moving in the right direction!

As we mentioned in our last newsletter, industry commitments are down from last year because buyers are acting cautiously anticipating a decrease in pricing due to the anticipated total large harvest. Valley Harvest Nut has anxiously been waiting the delivery of your new crop. We don't feel the "slowness" of the industry as our phones are ringing, domestic orders are coming in, your almonds are being sized, electronically sorted, hand sorted and pasteurized. The first of the nonpareils will be out to the consumer by next week.

Pricing is definitely down from the close of the 2017 season. Nonpareils are down about 30-40 cents from their 2017 peak. We are selling about 15-20 cents less than the beginning of the 2017 season. We haven't received input stock varieties for manufactured value added items, but those prices seem to be about 25 cents less also. However, as we write this letter on 9/13, we just heard the market is falling more. Last year started slow and had a steady increase with a great grower price, so we trust that will be the situation this year too.

