

THE NUTCAST



(209) 538-7766 * 3242 S. Carpenter Road, Modesto, CA 95358

June 2018

GROWER VISITS

Wayne has been out and about trying to visit with you. Bob will join Wayne after the Conways return home from the Great Lakes area. Please feel free to call the office to arrange a time or to call with any questions or changes you may have. We know you are busy, but you are always welcome to visit. We strive to keep an "open door" policy to our growers.



MARKET REPORT

10 months down and 2 months to go before we finish selling your 2017 crop. It's crazy to think that your 2018 crop is 60+/- days away. Valley Harvest Nut began prepping for the next season a few weeks ago. Just a reminder, if you are switching shellers, please let us know so we can deliver bins to the correct facility.

Let's talk about the current market. Although shipments were up from this time last year, May 2017 is the first month since September that shipments failed to set a new record. As you know, the shipment report is a sum of export and domestic shipments. Export shipments reported the lowest shipments this season, but domestic shipments were the opposite. Domestic shipments set a new record at 66.29 million pounds. Valley Harvest Nut is proud to be part of the United States of America shipments. (Statistic buffs, May 2017 domestic shipment number is outshined by only three other months in the past nine years. The #1 shipment was 73.3 million pounds *last month*.)

The industry's inventory is depleting as it should; brokers and customers express that it is nearly impossible to locate a few items, especially Carmel & Carmel-type almonds. The industry has shipped 71% of the crop and has an additional 15% committed to sell. Prices are consistent and holding.



Silent, Strong Dad

By Karen K. Boyer

He never looks for praises.
He's never one to boast.
He just goes on quietly working
For those he loves the most.
His dreams are seldom spoken.
His wants are very few,
And most of the time his worries
Will go unspoken, too.
He's there...a firm foundation
Through all our storms of life,
A sturdy hand to hold onto
In times of stress and strife.
A true friend we can turn to
When times are good or bad.
One of our greatest blessings,
The man we call Dad.



Next Payment:
June 30